

# Where To Download The Secrets Of Consulting A Guide To Giving And Getting Advice Successfully Gerald M Weinberg

## The Secrets Of Consulting A Guide To Giving And Getting Advice Successfully Gerald M Weinberg

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## The Secrets of Consulting - A Must-Read Book

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The Secrets of Consulting: A Guide to Giving and Getting ...

The Secrets of Consulting by Gerald Weinberg is a book about the learning and wisdom of Weinberg's consulting career. The Secrets of Consulting from the outset seems like it is specifically aimed at consultants or perhaps employees in larger corporations but as soon as you read it, you instantly become aware that this book contains advice and wisdom for your life.

# Where To Download The Secrets Of Consulting A Guide To Giving And

The Secrets of Consulting: A Guide to  
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Consulting may be defined as the art of influencing people at their request. The Secrets of Consulting takes you behind the scenes of that art, explaining in detail why the world of consulting seems so irrational, and some very practical steps you can take to make it more rational. Topics include: Gaining control of change, marketing and pricing your services, what to do when they resist your ideas, and more.

The Secrets of Consulting: A Guide to  
Giving and Getting ...

The Secrets of Consulting has been used in dozens of different fields. If you are a consultant, or ever use a consultant, this book is for you. The author draws on his 50+ years of consulting experience to share his secrets about the often irrational

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## Getting Advice

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Consultants should be reasonable rather than rational, cultivate a paradoxical frame of mind and help clients solve their problems by themselves. Consulting is also mainly about change: A consultant will be called in either to foster or to prevent change.

## The Secrets of Consulting a Guide to Giving and Getting ...

The Secrets of Consulting takes you behind the scenes of that art, explaining in detail why the world of consulting seems so irrational, and some very practical steps you can take to make it more rational.

Topics include: Gaining control of change, marketing and pricing your services, what to do when they resist your ideas, and more.

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The Secrets of Consulting - A Guide to  
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The Secrets Of Consulting PDF Summary  
by Gerald Weinberg is a guide for all  
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The Secrets Of Consulting PDF Summary  
- Gerald Weinberg ...

Secrets of Consulting I do consulting work  
on the side, and like many consultants,  
I ' m never sure if I ' m quoting the right  
billable rate. When I picked up this book  
several months ago, the first thing I did  
was turn to chapter 12, “ Putting a Price  
on Your Head. ” Gerald Weinberg  
explains several simple points with stories,  
including:

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Book Review: The Secrets of Consulting -  
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The Secrets of Consulting: A Guide to  
Giving and Getting Advice Successfully  
Paperback – Jan. 1 1986. by Gerald M.  
Weinberg (Author), Virginia Satir  
(Foreword) 4.3 out of 5 stars 78 ratings.  
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The Secrets of Consulting: A Guide to  
Giving and Getting ...

Consulting is hard, and the secrets are  
guides to improving your success and  
survival rate, not any set of "magic  
wands". He addresses ways in which you  
can fail just as much as ways to succeed. In  
successive chapters, the book deals with  
the nature of consulting and the problems  
it can address, and how to develop your  
own mind so that your can see the  
problems and come up with possible



# Where To Download The Secrets Of Consulting A Solutions to them.

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Consultants should be reasonable rather  
rational, cultivate a paradoxical frame of  
mind and help clients solve their problems  
by themselves. Consulting is also mainly  
about change: A consultant will be called  
in either to foster or to prevent change.

Amazon.com: Customer reviews: The  
Secrets of Consulting: A ...

Widely acclaimed as a consultant's  
consultant, Gerald M. Weinberg builds on  
his perennial best-seller The Secrets of  
Consulting with all-new laws, rules, and  
principles. You'll learn how to fight  
burnout, stay curious, understand your  
clients, negotiate effectively, and much,  
much more.

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More Secrets of Consulting: The  
Consultant's Tool Kit...

The Secrets of Consulting. If you are a consultant, or ever use a consultant, this book is for you. The author draws on his 50+ years of consulting experience to share his secrets about the often irrational world of consulting. "This is a great book.

Smashwords – The Secrets of Consulting  
– a book by Gerald ...

The Secrets of Consulting by Gerald M  
Weinberg, Virginia Satir (Foreword by)  
starting at \$3.79. The Secrets of  
Consulting has 1 available editions to buy  
at Half Price Books Marketplace Same  
Low Prices, Bigger Selection, More Fun

The Secrets of Consulting book by Gerald  
M Weinberg ...

The Secrets of Story Podcast - Episode  
24: Agency with Parker Peevyhouse Parker

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Peevyhouse returns to discuss when a character should break their own rules, which results in discussion of The Mandalorian , Knives Out , and whether superhero movies suck.

## Secrets of Story - Cockeyed Caravan

Here's a few of the many five-star reviews of The Secrets of Consulting: This is a wonderful book. The paperback version has been a valuable resource for many years. - Keith Pitty. I love this book for so many reasons not related to consulting.

## The Secrets of Consulting - Email Author

If you are a consultant, or ever use a consultant, this book is for you. The author draws on his 50+ years of consulting experience to share his secrets about the often irrational world of consulting. "This is a great book. Period! ...this advice is clearly applicable to more

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than just consulting; i... And

Getting Advice  
Successfully Gerald M  
Books

The original “ Secrets of Consulting ” is probably one of the most important books in my collection, and I had great expectations of this follow-up volume. However, where the first book focuses outwards, largely on what a consultant does, the second book focuses in, much more on what a consultant is, and to my mind makes much less comfortable reading.

More Secrets of Consulting: The  
Consultant's Tool Kit ...

More Secrets of Consulting by Gerald Weinberg is the followup to The Secrets of Consulting. Like its predecessor it is about the tricks of the trade of consulting. In More Secrets of Consulting, Weinberg

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turns the gaze from the external and how  
a consultant can act into the internal and  
how one can improve themselves.

Successfully Gerald M  
Weinberg

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